Michelle Forte

Training & Education

BNI Member since 2017

GAINS



Goals

BNI

> To take at least one MEANINGFUL action from every 121
(eg pass a referral, make a connection, schedule an activity)

> Receive 10 referrals / month to potential Academy Experts
(And ONBOARD at least FOUR new EXPERTS per month)

Business

> To launch a LIVE ACADEMY event in 2 new cities per year

Personal

> To travel to at least one new city every year

> To hit $1 Million PROFIT in a single year by 2030

Achievements

Life

> Successfully stepping outside my COMFORT ZONE & abandoning 'ultimate security' to take a chance on myself, for the benefit of my family. (I have never looked back!)

Business

> Starting a business based on a 'gut-feeling', with no skills, knowledge or prior experience in a brand new industry. This enabled me to TAKE CONTROL of my own work-life balance through, what is now, multiple business ventures.

Interests

Family

> Outdoors & adrenaline-based activities are preferred!
(Travelling, camping, riding, swimming, kayaking and more!)

Sports

> I am proud to be a 'Jack of all trades, master of none!'
(This doesn't stop me from giving it my all!)

> Current: Aerial (silk & trapeze), Touch footy (Rugby without violence)

Animals

> There will never be enough in my life!
(I am drawn to rescues, or rather, they seem drawn to me).

EyeDropper Academy

From Vision, To *Impact*

Grow your business through expert education & human connections

Colour Wheel
Solutions to meet your needs

Eye Dropper Tool
Exactly the way you want it

Target
With clarity and strategy

Networks

Networking

> I attend as many networking & educational events as I can (And I will go out of my way to support events hosted by people I know).

A few Specifics

> Dance & Kindergym
> SACA (SA Cricket Assoc.)
> Adelaide's LGBT Community
> Aboriginal Connections
> And more!
> Various Councils
> Zimbabwe tour guides (Random but true!)
> Schneider Electric

Skills

Business & Personal

> Photography & video (business, events, family & more).
Web design & devopment (with a passion to streamline processes through automation & integration).
> Digital & multi-disciplinary creatives (such as graphic design, hand-crafts, drawing, painting & more).
Dance (around 20 years in jazz & tap)
> Classical guitar (Since 7 yrs old).

Ideal Clients

Experts

> People who are experts in their field, are passionate about helping others, & ideally already educating others in any aspect of business or personal growth.

Members

> Business owners / teams wanting to upskill / grow through online learning with human-centric support & powerful connections.

Ideal Referrals

Pot-Plant Partners

Business support providers (eg councils & business hubs)
> Workshop facilitators / event coordinators (business-focussed)
> Education institutions with business support programs